Financial Statements of

# ST. FRANCIS XAVIER UNIVERSITY

March 31, 2005



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## **Auditors' Report**

To the Board of Governors St. Francis Xavier University

We have audited the statement of financial position of St. Francis Xavier University as at March 31, 2005 and the statements of operations, cash flows, and changes in fund balances for the year then ended. These financial statements are the responsibility of the University's administration. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the administration, as well as evaluating the overall financial statement presentation.

In our opinion, these financial statements present fairly, in all material respects, the financial position of the University as at March 31, 2005 and the results of its operations and cash flows for the year then ended in accordance with Canadian generally accepted accounting principles.

Chartered Accountants

Selouthe + Touche LLP.

May 13, 2005

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# **Statement of Financial Position**

March 31, 2005

				2005					2004
	Oper	ating	Research	Capital	F	Endowment	Total	-	Total
	<u>F</u> ı	ınd	Fund	Fund		Fund	Funds		Funds
ASSETS									
Accounts receivable - students	\$ 3,	883,022	\$ -	\$ -	\$	-	\$ 3,883,022	\$	3,392,575
Accounts receivable - general	1,	545,329	-	-		-	1,545,329		2,335,375
Deferred expenditures		223,629	-	-		-	223,629		187,169
Inventories		579,634	-	-		-	579,634		597,037
Due from Capital Fund	29,	843,260	-	-		-	29,843,260		26,268,271
Total non-restricted assets Accounts receivable - restricted	36,	074,874	-	-		-	36,074,874		32,780,427
for operations	2,	310,748	-	-		-	2,310,748		1,455,299
Total assets - Operating Fund	38,	385,622	-	-		-	38,385,622		34,235,726
Cash, bonds and stocks – restricted (Note 3)		-	-	-		37,859,957	37,859,957		35,857,100
Cash, bonds and stocks – unrestricted (Note 3)		-	-	-		2,335,303	2,335,303		2,843,582
Due from Operating Fund		-	-	-		2,184,418	2,184,418		2,054,284
Total assets - Endowment Fund		_	-			42,379,678	42,379,678		40,754,966
Cash, bonds and stocks – restricted (Note 3)		-	-	-		-	-		2,760,086
Deferred expenditures		-	-	1,310,654		-	1,310,654		1,899,293
Land, buildings and contents - net (Note 4)		-	-	91,832,851		-	91,832,851		80,289,308
Total assets - Capital Fund			-	93,143,505		-	93,143,505		84,948,687
Due from Operating Fund		-	3,750,497	-		-	3,750,497		3,213,760
Total assets	\$ 38,	385,622	\$ 3,750,497	\$ 93,143,505	\$	42,379,678	\$ 177,659,302	\$	163,153,139

# **Statement of Financial Position**

March 31, 2005

			2005				2004
	Operating	Research	Capital	F	Endowment	Total	Total
	Fund	Fund	Fund		Fund	Funds	 Funds
LIABILITIES							
Bank indebtedness	\$ 823,632	\$ -	\$ -	\$	-	\$ 823,632	\$ 556,102
Bank loan	22,700,984	-	-		-	22,700,984	20,783,916
Accounts payable and accruals	4,124,609	-	1,114,807		-	5,239,416	4,407,815
Deferred revenue	1,934,956	-	-		-	1,934,956	1,104,665
Total non-restricted liabilities	29,584,181	-	1,114,807		-	30,698,988	26,852,498
Provision - insurance deductible and general	50,000	-	-		-	50,000	50,000
Provision – post retirement benefit	959,282	-	-		-	959,282	759,114
Grants - sponsored research - restricted	-	3,750,497	-		-	3,750,497	3,213,760
Unexpended Endowment revenue - restricted	-	-	-		1,820,510	1,820,510	1,841,864
Unexpended revenue - other	2,131,822	-	-		-	2,131,822	1,720,408
Due to Research Fund	3,750,497	-	-		-	3,750,497	3,213,760
Due to Endowment Fund	2,184,418	-	-		-	2,184,418	2,054,284
Due to Operating Fund	-	-	29,843,260		-	29,843,260	26,268,271
Deferred revenue - Capital Fund (Note 14)	-	-	46,309,758		-	46,309,758	39,237,770
Long-term debt (Note 10)	-	-	28,295,477		-	28,295,477	24,425,708
Total liabilities	38,660,200	3,750,497	105,563,302		1,820,510	149,794,509	129,637,437
FUND EQUITIES (DEFICIENCIES)							
Externally restricted	-	-	311,728		40,559,168	40,870,896	39,598,918
Unrestricted	(274,578)	-	-		-	(274,578)	(414,338)
Investment in capital assets	-	-	(12,731,525)		-	(12,731,525)	(5,668,878)
Total fund equities (deficiencies)	(274,578)	-	(12,419,797)		40,559,168	27,864,793	33,515,702
Total liabilities and fund equities	\$ 38,385,622	\$ 3,750,497	\$ 93,143,505	\$	42,379,678	\$ 177,659,302	\$ 163,153,139

Contingency (Note 17)

Signed by.....

# **Statement of Operations** Year ended March 31, 2005

			2005			2004
	Operating	Research	Capital	Endowment	Total	Total
	Fund	Fund	Fund	Fund	Funds	Funds
Revenue (Schedule 1)						
Student academic fees	\$ 30,351,527	\$ -	\$ -	\$ -	\$ 30,351,527	\$ 27,928,857
Bequests, donations and non-government grants	496,807	-	-	-	496,807	556,861
Miscellaneous	502,275	-	-	-	502,275	323,740
Special purpose and trust income	1,663,245	-	-	-	1,663,245	1,496,592
Provincial government grants						
Operating	17,395,562	-	-	-	17,395,562	17,128,455
Restricted - non-space capital						
alterations and renovations	732,949	-	-	-	732,949	732,949
Special - operating	4,178,021	<u>-</u>	-	-	4,178,021	3,458,027
Total ordinary revenue	55,320,386	-	-	-	55,320,386	51,625,481
Sponsored research funds		5,456,380	-	-	5,456,380	4,001,161
Coady international institute (Schedule 3)	2,365,218	-	-	-	2,365,218	3,944,528
Extension department (Schedule 4)	419,017	-	-	-	419,017	378,280
Ancillary enterprises (Schedule 5)	17,680,113	-	-	-	17,680,113	17,759,104
Capital fund revenue						
Amortization of deferred revenue						
- Buildings			1,695,687	-	1,695,687	1,744,598
- Equipment		. <u>-</u>	1,953,299	-	1,953,299	1,931,156
- Library books		-	278,186	-	278,186	252,989
- Motor vehicles		-	12,653	-	12,653	52,411
Total revenue	75,784,734	5,456,380	3,939,825	-	85,180,939	81,689,708

(continued)

# **Statement of Operations**

Year ended March 31, 2005

			2005			2004
	Operating	Research	Capital	Endowment	Total	Total
	Fund	Fund	Fund	Fund	Funds	Funds
Expenditure (Schedule 2)						
Instruction and non-sponsored research	\$ 29,564,165	\$ -	\$ -	\$ -	\$ 29,564,165	\$ 27,676,732
Continuing education/training and						
development	712,019	-	-	-	712,019	786,550
Educational information/technology	1,558,471	-	-	-	1,558,471	1,438,588
Library	2,702,703	-	-	-	2,702,703	2,422,231
Student services	4,672,366	-	-	-	4,672,366	4,003,423
Administration and general	7,200,686	-	-	-	7,200,686	6,250,101
Physical plant	5,965,073	-	-	-	5,965,073	5,463,593
Non-space capital and alterations						
and renovations	732,949	-	-	-	732,949	732,949
Capital renewal	700,000	-	-	-	700,000	675,000
Information and technology funding	1,372,194	-	-	-	1,372,194	1,336,646
On-line learning centre	-	-	-	-	-	467,164
Pension adjustment	-	-	-	-	-	199,247
Deficit on ancillary enterprises (Schedule 5)	4,670,186	-	-	-	4,670,186	-
Capital expenditure - operating fund (Note 11)	(8,063,713)	-	-	-	(8,063,713)	(4,212,996)
Total ordinary expenditure	51,787,099	-	-	-	51,787,099	47,239,228
Sponsored research expense	_	4,164,203	_	_	4,164,203	3,830,426
Coady international institute (Schedule 3)	2,365,218	· · ·	-	-	2,365,218	3,944,528
Extension department (Schedule 4)	419,017	-	-	_	419,017	378,280
Ancillary enterprises (Schedule 5)	17,680,113	-	-	-	17,680,113	17,759,104
A C C			2 400 225		2 400 225	2 112 714
Amortization expense - Buildings	-	-	2,480,237	-	2,480,237	2,112,714
- Equipment	-	-	1,289,047	-	1,289,047	1,594,836
- Library books	-	-	278,186	-	278,186	252,989
- Motor vehicles	-	-	12,653	-	12,653	52,411
- Campaign charges	- - -	4 1 ( 4 2 0 2	317,333	-	317,333	404,267
Total expenditures	72,251,447	4,164,203	4,377,456	-	80,793,106	77,568,783
Surplus (deficit) before interfund transfers	3,533,287	1,292,177	(437,631)	-	4,387,833	4,120,925
Inter-fund transfers (Note 12)	(3,393,527)	(1,292,177)	(3,864,928)		(8,550,632)	(3,763,091)
Surplus (deficit)	\$ 139,760	\$ -	\$ (4,302,559)	\$ -	\$ (4,162,799)	\$ 357,834

## **Statement of Cash Flow**

Year ended March 31, 2005

	 2005	2004
NET INFLOW (OUTFLOW) OF CASH RELATED TO THE FOLLOWING ACTIVITIES		
Cash provided from (used in) operating activities		
Surplus	\$ 139,760	\$ 173,257
Campaign fund transfer	(374,088)	(111,623)
Capital assets amortized/charged to operations	8,527,676	3,473,371
Debt repayments from operating fund	(3,864,928)	620,640
Net decrease in non-cash working capital	2,213,950	2,376,510
	6,642,370	6,532,155
Cash provided (used in) from investing activities	(15 (02 (65)	(16.010.160)
Capital asset acquisitions	(15,603,665)	(16,212,160)
Purchase of investments, net	(1,494,576)	(2,537,714)
	(17,098,241)	(18,749,874)
Cash provided from (used in) financing activities		
Increase in bank indebtedness	2,184,598	7,215,464
Deferred charges - campaign	(4,338,673)	(104,163)
Long-term debt - discharge	(21,675,342)	-
Long-term debt - new	26,345,527	-
Long-term debt - repayments	(800,416)	(616,207)
Reinvested endowment income	752,820	1,070,410
Contributions - endowment fund	893,245	1,282,615
Contributions - capital fund	6,772,862	2,950,355
Contributions – government	321,250	419,245
	10,455,871	12,217,719
NET CASH OUTFLOW	-	-
CASH, BEGINNING OF YEAR	-	
CASH, END OF YEAR	\$ -	\$ -

# **Statement of Changes in Fund Balances** Year ended March 31, 2005

		20	05					2004
	Operating	Endowment		Capital		Total		Total
	 Fund	Fund		Fund	F	<b>Sunds Balance</b>	F	ands Balance
Balance, beginning of year	\$ (414,338)	\$ 38,913,102	\$	(4,983,062)	\$	33,515,702	\$	30,916,467
Transactions during the year								
Bequests and donations	-	893,245		-		893,245		1,282,615
Capital gains	-	582,807		221,635		804,442		946,837
Reinvested income	-	170,014		-		170,014		123,572
Development program - net (Schedule 7)	_	•		(374,088)		(374,088)		(111,623)
Surplus (deficit)	139,760	-		(4,302,559)		(4,162,799)		357,834
Transferred to deferred revenue - buildings	<u> </u>	-		(2,981,723)		(2,981,723)		<u> </u>
Balance, end of year	\$ (274,578)	\$ 40,559,168	\$	(12,419,797)	\$	27,864,793	\$	33,515,702

## **Notes to the Financial Statements**

March 31, 2005

#### 1. DESCRIPTION

St. Francis Xavier University was established in 1853. The University has all the powers, rights and privileges ordinarily enjoyed or exercised by universities, including the powers conferred by Chapter 93 of the Acts of Nova Scotia, 1866, entitled "An Act to Enable the College of St. Francis Xavier at Antigonish to Grant Degrees."

St. F.X. is a primarily undergraduate institution of approximately 4,000 students located in Antigonish, a north eastern Nova Scotia community. The University offers major, advanced major and honours programs through departments in its Faculties of Arts and Science. Two-thirds of the student body is from Nova Scotia, and the remainder is welcomed from other Canadian provinces and from countries around the world.

The University is a not-for-profit organization and, as such, is exempt from income taxes under the Income Tax Act (Canada).

### 2. SIGNIFICANT ACCOUNTING POLICIES

Financial statements

The financial statements of St. Francis Xavier University are prepared in accordance with Canadian generally accepted accounting principles applied within the framework of the accounting policies summarized below.

Fund accounting

The University maintains its accounts in accordance with the fund accounting method. This method observes limitations, if any, on the use of University resources by maintaining separate accounts for each fund.

Fund accounts are further classified as either non-restricted or restricted funds. Non-restricted funds are available to be used in their entirety at the discretion of the University. Restricted funds consist of those for which a specified application has been defined or upon which expenditure conditions have been set.

The financial statements of St. Francis Xavier University are prepared using the deferral method with the multi-column format. The deferral method, which introduces the concept of deferring restricted revenues to future accounting periods, is a process of matching the restricted revenues with the related expenses regardless of when the revenues are received. Restricted revenues are recognized as revenue in the same accounting period as related expenses. Those restricted revenues for which the related expenses have not been incurred are reported as deferred revenue on the University's balance sheet.

## **Notes to the Financial Statements**

March 31, 2005

#### 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Capital assets

Purchased capital assets including collections are recorded at cost. Contributions of capital assets and collection items are capitalized at fair market value at the date of the contribution. Capital assets are amortized on a straight-line basis over the following number of years:

Buildings	40.0
Paving	8.0
Computers	5.0
Equipment and furnishings	10.0
Library books	10.0
Motor vehicles	3.5

#### Accrual basis accounting

The financial statements of St. Francis Xavier University are prepared on the accrual basis, with the following exceptions:

- Pledged contributions and income from Endowment Funds are recorded when received; and
- Certain employee remuneration entitlements are accounted for in the period of payment.

#### **Inventories**

Inventories of supplies are stated at cost, being the lower of cost and net realizable value.

#### Employee future benefits

The cost of postretirement benefits, other than pension, earned by employees is actuarially determined using the projected unit method pro-rated on service and management's best estimate of salary escalation, retirement ages of employees and expected health care costs.

#### Use of estimates

The preparation of the financial statements in accordance with Canadian generally accepted accounting principles requires management to make estimates and assumptions that affect the reported assets and liabilities at the balance sheet date, as well as revenue and expenses for the period then ended. Significant estimates used include allowance for doubtful accounts, amortization of capital assets and deferred revenue. Actual results could differ from those estimates.

#### Investments

Investments are recorded at the lower of cost and fair market value.

## **Notes to the Financial Statements**

March 31, 2005

#### 3. ENDOWMENT AND CAPITAL FUND – MARKET VALUES

2005	2004
\$ 37,859,957	\$35,857,100
-	2,760,086
2,335,303	2,843,582
	\$41,460,768 \$52,075,656
	\$ 37,859,957

#### 4. LAND, BUILDINGS AND CONTENTS

	20	05	20	04
		Accumulated		Accumulated
	Cost	Amortization	Cost	Amortization
Land	\$ 2,824,263	\$ -	\$ 1,649,982	\$ -
Buildings	119,507,743	36,069,059	108,144,654	33,588,822
Equipment and furnishings	17,490,836	12,505,466	14,710,473	11,216,419
Library books	2,781,858	2,239,347	2,529,888	1,961,161
Motor vehicles	303,743	261,720	269,781	249,068
	142,908,443	\$ 51,075,592	127,304,778	\$ 47,015,470
Less: Accumulated amortization	(51,075,592)		(47,015,470)	
Net book value	\$ 91,832,851	_	\$ 80,289,308	_

#### 5. PENSIONS

The University maintains two defined benefit pension plans and one defined contribution pension plan.

An actuarial valuation as of December 31, 2002 was prepared using the accrued benefit actuarial cost method, in respect of the defined benefit pension plans. The value of the plan assets, at that time, exceeded the value of accrued pension benefits by \$910,855 for plan 1 and the value of accrued liabilities exceeded the plan assets for plan 2 by \$325,700.

	Plan 1	Plan 2
Accrued benefit obligations Fair value of plan assets	\$ 9,244,200 9,663,600	\$ 1,774,100 1,541,200
Funded status – plan surplus (deficit)	\$ 419,400	\$ (232,900)

## **Notes to the Financial Statements**

March 31, 2005

### 5. PENSIONS (continued)

The significant actuarial assumptions adopted in measuring the University's accrued benefit obligation as at December 31, 2002 are as follows:

	Plan 1	Plan 2
Expected long-term rate of return on plan assets Rate of compensation increase	6% 0%	6.5% 0%

Employer and employee contributions during the year were as follows:

	Plan 1	Plan 2
Employee contributions	\$ 145,117	\$ -
Employer contributions	209,388	105,720
	\$ 354,505	\$ 105,720

#### 6. EMPLOYEE FUTURE BENEFITS

At March 31, 2005, the University's obligation relating to these benefits was \$1,526,700 (2004 - \$2,159,700). This obligation is being amortized at a rate of \$215,400 per year over the average remaining service period of active employees, being seven years from 2003.

Financial position of the program is as follows:

### **Continuity Schedule**

Current service costs	\$ 76,400
Interest on liability	83,000
Transitional amortization	215,400
Benefits paid out to retirees	(43,800)
Post retirement benefits expense	(130,832)
	\$ 200,168

The significant actuarial assumptions adopted in estimating the University's accrued benefit obligation are as follows:

Discount rate	5.50%
Dental benefits cost escalation	4.50%
Medical benefits cost escalation	6.5%, decreasing
- extended health care	by 1% per year

Included in expenses is \$130,832 (2004 - \$135,400) in benefits paid.

## **Notes to the Financial Statements**

March 31, 2005

#### 7. DEVELOPMENT PROGRAM

This fund has been established to accumulate gifts arising from the University's development program. The purpose of the development program is to enrich endowment funds and provide funds for University projects.

#### 8. ANNUAL GIVING FUND

The total Annual Giving Fund proceeds for the year were \$2,082,196 (2004 - \$1,716,453), most of which was directed for restricted uses.

#### 9. DEFERRED CAMPAIGN CHARGES

Deferred campaign charges have been recorded net of unrestricted contributions. The Expanding Futures Campaign, launched in 1999 is expected to raise \$35 million for capital projects, scholarships, chairs and other. These costs are expected to provide future benefits to the Campaign and are being amortized over ten years, which is the anticipated life of the Campaign.

#### 10. LONG-TERM DEBT

		2005	2004
Central Mortgage and Housing Corporation  Morrison and Bishops Halls -			 
5 3/8%, due January 1, 2013. Repaid in 2005.	\$	-	\$ 591,848
Coady International House - 5 3/8%, due February 1, 2017. Repaid in 2005.		-	79,121
MacIsaac Hall - 6 1/4%, due May 1, 2019. Repaid in 2005.		-	799,351
Coady-MacNeil Hall - 6 7/8%, due November 1, 2019. Repaid in 2005.		-	308,722
Lane Hall - 5 7/8%, due September 1, 2017. Repaid in 2005.		-	889,882
Mount Saint Bernard – 5 3/8%, due June 1, 2013. Repaid in 2005.		-	233,975
Municipal building – 5 3/4%, due July 1, 2018. Repaid in 2005.		-	210,395
Congregation of Sisters of Notre Dame – non-interest bearing, due June 1, 2021.	2	,290,653	2,429,481

## **Notes to the Financial Statements**

March 31, 2005

10.	LONG-TERM DEBT (continued)		
	•	2005	2004
	Corpfinance International Limited –		
	7.82% due April 1, 2025. Repaid in 2005.	-	18,882,933
	Bank of Montreal		
	4.81% due January 1, 2015.	2,963,256	-
	Bank of Montreal		
	5.53% due October 1, 2023.	23,041,568	-
		\$ 28,295,477	\$24,425,708

The University entered into a new credit agreement with the Bank of Montreal providing three financing facilities totalling \$63,000,000 authorized by a resolution of the Board of Governors dated October 1, 2004. The three facilities include: a non-revolving term credit facility of \$29,000,000 for refinancing current debt; a demand construction credit facility of \$19,000,000 for construction of a new residence; and a demand construction credit facility of \$15,000,000 for renovating existing residences.

The new agreement has no security over University property or assets. General release and discharge documents were recorded on October 7, 2004 to release the first ranking charge on all present and future assets previously held by Computershare on behalf of Corpfinance.

The Corpfinance loan (7.82% due April 1, 2025) was refinanced on October 6, 2004 for 19 years (5.53% due October 1, 2023); seven CMHC mortgages were consolidated and refinanced for 10 years (4.56% due January 1, 2015). The CMHC mortgages had interest rates ranging from 5.375% - 6.875% and remaining terms of 9-15 years.

Blended principal and interest payments are made at the beginning of each calendar month.

The minimum principal repayments of long-term debt for the next five fiscal years ending March 31:

2010	1,454,758 \$ 6,310,717
2009	1,297,482
2008	1,239,932
2007	1,185,251
2006	\$ 1,133,294

#### 11. CAPITAL EXPENDITURE - OPERATING FUND

The following represents reductions in expenses for capitalization of library books, research equipment, motor vehicle, interest and buildings, as well as transfers to Deferred Revenue and Provisions in the Capital Fund.

## **Notes to the Financial Statements**

March 31, 2005

### 11. CAPITAL EXPENDITURE - OPERATING FUND (continued)

	2005	2004
Library books and equipment	\$ 251,970	\$ 217,758
Alterations and renovations	167,319	50,282
Non-space capital equipment	28,579	124,904
Physical plant, motor vehicles	33,961	22,597
Information and technology equipment	463,094	1,164,146
Capital renewal	907,842	731,895
Ancillary enterprises – Note 13	6,151,828	1,837,051
Other – Mount Saint Bernard, municipal building	59,120	64,363
Total	\$ 8,063,713	\$4,212,996

## 12. INTERFUND TRANSFERS

Deferred revenue and provisions attributed to the Capital Fund provided by the Operating Fund:

	2005	2004
Ancillary enterprises, net of Corpfinance prepayment penalty	\$ 1,481,642	\$1,837,051
Information and technology	463,094	1,164,146
Capital renewal	907,842	731,895
Physical plant motor vehicles, equipment	33,961	22,597
Library books and equipment	251,970	217,758
Non-space capital equipment	28,579	124,904
Alterations and renovations	167,319	50,282
Other – Mount Saint Bernard, municipal building	59,120	64,363
	\$ 3,393,527	\$4,212,996

Deferred revenue and provisions attributed to the Capital Fund provided by the Research Fund:

	_	2005	2004
Research - research equipment - computer and office		\$ 1,292,177	\$ 170,735
Revenue attributed to the Capital Fund provided by the Opera	nting F	und:	
The venue distributed to the cupital I and provided by the open		2005	2004
CMHC loan repayment	\$	110,367	\$ 165,310
Corpfinance international limited loan repayment		210,518	312,069
Lane hall loan repayment		4,842	4,434
Congregation of sisters of notre dame		138,827	138,827
BMO loan repayment (was CMHC)		39,671	-
BMO loan repayment (was Corpfinance Int'l Ltd.)		301,033	-
Less: Corpfinance prepayment penalty		(4,670,186)	-
	\$	(3,864,928)	\$ 620,640

## **Notes to the Financial Statements**

March 31, 2005

#### 13. ANCILLARY - INTERFUND TRANSFERS TO CAPITAL FUND

	2005	2004
CMHC loan repayment	\$ 103,607	\$ 149,536
Corpfinance international limited loan		
repayment	210,518	312,069
Lane hall loan repayment	4,842	4,434
Congregation of sisters of notre dame	90,238	90,238
BMO loan repayment (was CMHC)	35,900	-
BMO loan repayment (was Corpfinance Int'l Ltd.)	301,033	-
Phone switch amortization	-	83,721
Residence improvement	716,515	763,147
Furniture and equipment	-	398,652
Food service	18,989	35,254
Capital expense - Corpfinance prepayment penalty	4,670,186	-
	\$ 6,151,828	\$1,837,051

The prepayment penalty for refinancing the Corpfinance loan must be expensed in the year it is incurred, although being financed over 19 years. The Corpfinance loan was paid out through a BMO financing facility which achieved a more favourable interest rate (5.53% versus 7.82%), a change in retirement date (October 1, 2023 versus April 1, 2025), and more flexibility (all security over current and future campus assets was released). The monthly payments are fixed for the entire term of the loan, with an insignificant impact on Ancillary cash flow.

#### 14. DEFERRED REVENUE - CAPITAL FUND

Deferred revenue represents the unamortized amount of donations, grants and revenues received for the purchase of capital assets. The changes in the deferred revenue balance are as follows:

	2005	2004
Balance, beginning of year	\$ 39,237,770	\$36,375,952
Add: Contributions received during the year	11,752,022	7,463,237
Less: Recognition of deferred revenue	(4,680,034)	(4,601,419)
Balance, end of year	\$ 46,309,758	\$39,237,770

#### 15. FINANCIAL INSTRUMENTS

Financial risk

Financial risk refers to the impact on the University's cash flows due to fluctuations in interest rates and the credit quality of student receivables. The University manages its financial risks as follows:

Interest rate risk

Interest rate risk is minimized as mortgages are financed at fixed rates.

Credit risk

To reduce credit risk with student accounts, the University places restrictions on the issuance of grades and degrees until payment on account is made. The University also uses third party agencies to collect outstanding receivables.

## **Notes to the Financial Statements**

March 31, 2005

#### 15. FINANCIAL INSTRUMENTS (continued)

Fair value

The fair value of cash, accounts receivable, the bank loan and accounts payable and accrued liabilities is approximately equal to their carrying values due to their short-term maturity. The fair value of investments is described in Note 3.

The fair value of long-term debt has been estimated by discounting future cash flows using current market rates for similar debt. The fair value of the long-term debt approximates its carrying value.

#### 16. SUBSEQUENT EVENT

Subsequent to year end the University entered into a demand construction facility agreement with the Bank of Montreal. The debt agreement entered into was in the amount of \$18,600,000 of an available facility of \$19,000,000. The agreement is for a 25 year period beginning September 1, 2006 carrying an interest rate of 5.64% and was entered into for purposes of construction of a new residence to be completed by May, 2006.

#### 17. CONTINGENCY

Rideau Construction Inc. has filed a delay claim against the University arising out of its contract for the construction of the Science Hall. The claim is presently under negotiation with Rideau Construction Inc. and the outcome can not be determined at this time.

#### 18. COMPARATIVE FIGURES

Certain 2004 comparative figures have been reclassified to conform to 2005 presentation.

# ST. FRANCIS XAVIER UNIVERSITY

# Revenue

Year ended March 31, 2005

Information & technology fee	2004	2005		
Full-time - tuition         \$ 24,984,057         \$ 2           Information & technology fee         1,372,194           Part-time - tuition         1,616,391           Summer school - tuition         826,025           Continuing education/training and development         804,205           Other         748,655           30,351,527         2           Bequests, donations and non-government grants         303,351,527           Annual giving fund - unrestricted (Note 8)         300,000           Scholarship and bursary donations         196,807           Miscellaneous         502,275           Special purpose and trust income         General endowment           Academic endowment         32,177           Library endowment         11,482           Murphy endowment         15,000           Scholarship and bursary endowment         1,053,254           Alumni aquatic centre operating endowment         119,242           Chairs of study endowment         348,449           Athletic endowment         33,000           Provincial government grants         Operating           Operating         17,395,562           Restricted – non-space capital and alterations and renovations         732,949           Special - operating				Student academic fees
Information & technology fee	22,791,605	24,984,057	\$ 24,9	
Part-time - tuition         1,616,391           Summer school - tuition         826,025           Continuing education/training and development         804,205           Other         748,655           30,351,527         2           Bequests, donations and non-government grants         30,351,527         2           Annual giving fund - unrestricted (Note 8)         300,000         300,000           Scholarship and bursary donations         196,807           Miscellaneous         502,275           Special purpose and trust income         General endowment           Academic endowment         32,177           Library endowment         11,482           Murphy endowment         15,000           Scholarship and bursary endowment         1,053,254           Alumni aquatic centre operating endowment         119,242           Chairs of study endowment         348,449           Athletic endowment         33,000           Provincial government grants         Operating           Restricted – non-space capital and alterations and renovations         732,949           Special - operating         4,178,021	1,336,646	, ,	. ,	Information & technology fee
Continuing education/training and development         804,205           Other         748,655           30,351,527         2           Bequests, donations and non-government grants         300,000           Annual giving fund - unrestricted (Note 8)         300,000           Scholarship and bursary donations         196,807           Miscellaneous         502,275           Special purpose and trust income         50,641           General endowment         32,177           Library endowment         11,482           Murphy endowment         15,000           Scholarship and bursary endowment         1,053,254           Alumni aquatic centre operating endowment         119,242           Chairs of study endowment         348,449           Athletic endowment         33,000           Provincial government grants         Operating           Restricted – non-space capital and alterations and renovations         732,949           Special - operating         4,178,021	1,317,011			
Other         748,655           30,351,527         2           Bequests, donations and non-government grants         300,000           Annual giving fund - unrestricted (Note 8)         300,000           Scholarship and bursary donations         196,807           Miscellaneous         502,275           Special purpose and trust income         50,641           General endowment         32,177           Library endowment         11,482           Murphy endowment         15,000           Scholarship and bursary endowment         1,053,254           Alumni aquatic centre operating endowment         119,242           Chairs of study endowment         348,449           Athletic endowment         33,000           Provincial government grants         Operating           Operating         17,395,562           Restricted – non-space capital and alterations and renovations         732,949           Special - operating         4,178,021	778,309			Summer school - tuition
Bequests, donations and non-government grants   Annual giving fund - unrestricted (Note 8)   300,000   Scholarship and bursary donations   196,807	956,276	804,205	8	Continuing education/training and development
Bequests, donations and non-government grants	749,010	748,655	7	Other
Annual giving fund - unrestricted (Note 8)       300,000         Scholarship and bursary donations       196,807         Miscellaneous       502,275         Special purpose and trust income       50,641         General endowment       32,177         Library endowment       11,482         Murphy endowment       15,000         Scholarship and bursary endowment       1,053,254         Alumni aquatic centre operating endowment       119,242         Chairs of study endowment       348,449         Athletic endowment       33,000         Provincial government grants       0perating         Operating       17,395,562         Restricted – non-space capital and alterations and renovations       732,949         Special - operating       4,178,021	27,928,857	30,351,527	30,3	
Annual giving fund - unrestricted (Note 8)       300,000         Scholarship and bursary donations       196,807         Miscellaneous       502,275         Special purpose and trust income       50,641         General endowment       32,177         Library endowment       11,482         Murphy endowment       15,000         Scholarship and bursary endowment       1,053,254         Alumni aquatic centre operating endowment       119,242         Chairs of study endowment       348,449         Athletic endowment       33,000         Provincial government grants       0perating         Operating       17,395,562         Restricted – non-space capital and alterations and renovations       732,949         Special - operating       4,178,021				Requests donations and non-government grants
Scholarship and bursary donations         196,807           Miscellaneous         502,275           Special purpose and trust income         50,641           General endowment         32,177           Library endowment         11,482           Murphy endowment         15,000           Scholarship and bursary endowment         1,053,254           Alumni aquatic centre operating endowment         119,242           Chairs of study endowment         348,449           Athletic endowment         33,000           Provincial government grants         Operating           Operating         17,395,562           Restricted – non-space capital and alterations and renovations         732,949           Special - operating         4,178,021	300,000	300.000	3	•
Miscellaneous         502,275           Special purpose and trust income         50,641           General endowment         32,177           Library endowment         11,482           Murphy endowment         15,000           Scholarship and bursary endowment         1,053,254           Alumni aquatic centre operating endowment         119,242           Chairs of study endowment         348,449           Athletic endowment         33,000           Provincial government grants         0perating           Restricted – non-space capital and alterations and renovations         732,949           Special - operating         4,178,021	256,861	*		
Special purpose and trust income  General endowment  Academic endowment  Library endowment  Murphy endowment  Scholarship and bursary endowment  Alumni aquatic centre operating endowment  Chairs of study endowment  Athletic endowment  Toporous and study endowment  Athletic endowment  Provincial government grants  Operating  Restricted – non-space capital and  alterations and renovations  Special - operating  4,178,021	556,861			Seriousing and outsury domains
Special purpose and trust income  General endowment  Academic endowment  Library endowment  Murphy endowment  Scholarship and bursary endowment  Alumni aquatic centre operating endowment  Chairs of study endowment  Athletic endowment  Toporous and study endowment  Athletic endowment  Provincial government grants  Operating  Restricted – non-space capital and  alterations and renovations  Special - operating  4,178,021	222 = 10		_	
General endowment       50,641         Academic endowment       32,177         Library endowment       11,482         Murphy endowment       15,000         Scholarship and bursary endowment       1,053,254         Alumni aquatic centre operating endowment       119,242         Chairs of study endowment       348,449         Athletic endowment       33,000         Provincial government grants         Operating       17,395,562         Restricted – non-space capital and alterations and renovations       732,949         Special - operating       4,178,021	323,740	502,275	5	Miscellaneous
General endowment Academic endowment Academic endowment Library endowment Murphy endowment Scholarship and bursary endowment Alumni aquatic centre operating endowment This of study endowment Athletic endowment Athletic endowment Operating Restricted – non-space capital and alterations and renovations Special - operating  50,641 32,177 Library endowment 11,482 Murphy endowment 15,000 1,053,254 Alumni aquatic centre operating endowment 119,242 Chairs of study endowment 348,449 Athletic endowment 17,395,562  17,395,562  17,395,562  17,395,562				Special purpose and trust income
Library endowment 11,482 Murphy endowment 15,000 Scholarship and bursary endowment 1,053,254 Alumni aquatic centre operating endowment 119,242 Chairs of study endowment 348,449 Athletic endowment 33,000  Provincial government grants Operating 17,395,562 Restricted – non-space capital and alterations and renovations 732,949 Special - operating 4,178,021	71,418	50,641		
Murphy endowment 15,000 Scholarship and bursary endowment 1,053,254 Alumni aquatic centre operating endowment 119,242 Chairs of study endowment 348,449 Athletic endowment 33,000  Provincial government grants Operating 17,395,562 Restricted – non-space capital and alterations and renovations 732,949 Special - operating 4,178,021	29,538	32,177		Academic endowment
Scholarship and bursary endowment Alumni aquatic centre operating endowment Chairs of study endowment Athletic endowment 3348,449 Athletic endowment 33,000 1,663,245  Provincial government grants Operating Restricted – non-space capital and alterations and renovations Special - operating 4,178,021	10,540	11,482		Library endowment
Alumni aquatic centre operating endowment Chairs of study endowment Athletic endowment 348,449 Athletic endowment 33,000 1,663,245  Provincial government grants Operating Operating Restricted – non-space capital and alterations and renovations Special - operating 4,178,021	15,000	15,000		Murphy endowment
Chairs of study endowment Athletic endowment 33,000 1,663,245  Provincial government grants Operating Restricted – non-space capital and alterations and renovations Special - operating 4,178,021	949,578	1,053,254	1,0	Scholarship and bursary endowment
Athletic endowment 33,000  1,663,245  Provincial government grants Operating 17,395,562 Restricted – non-space capital and alterations and renovations 732,949 Special - operating 4,178,021	109,461	119,242	1	Alumni aquatic centre operating endowment
Provincial government grants Operating Restricted – non-space capital and alterations and renovations Special - operating  1,663,245  17,395,562 17,395,562 17,395,562 18,4178,021	251,057	348,449	3	Chairs of study endowment
Provincial government grants  Operating 17,395,562  Restricted – non-space capital and alterations and renovations 732,949  Special - operating 4,178,021	60,000	33,000		Athletic endowment
Operating 17,395,562 Restricted – non-space capital and alterations and renovations 732,949 Special - operating 4,178,021	1,496,592	1,663,245	1,6	
Operating 17,395,562 Restricted – non-space capital and alterations and renovations 732,949 Special - operating 4,178,021				Duranin aid accomment amonts
Restricted – non-space capital and alterations and renovations 732,949 Special - operating 4,178,021	17 128 455	17 305 562	17 2	
alterations and renovations 732,949 Special - operating 4,178,021	17,128,455	11,373,304	17,3	_
Special - operating 4,178,021	732,949	732 949	7	• •
	3,458,027	*		
	21,319,431			Special - operating
Total ordinary revenue \$ <b>55,320,386</b> \$ 5	51,625,481		· · · · · · · · · · · · · · · · · · ·	Total ordinary revenue

**Expenditure** Year ended March 31, 2005

	2005	2004
Instruction and non-sponsored research		
Salaries - instruction and research	\$ 20,789,578	\$ 19,254,065
- support and other	2,431,671	2,201,798
Fringe benefits	3,580,649	3,293,994
Post retirement benefits	200,168	300,700
Operational supplies and expenses	1,428,201	1,755,798
Travel	526,815	368,893
Chairs of studies	348,449	275,767
Extension department - net (Schedule 4)	307,652	289,781
Coady International Institute - net (Schedule 3)	200,000	150,000
Indirect research grant	(249,018)	(214,064)
	29,564,165	27,676,732
Continuing education/training and development		
Salaries	203,567	205,850
Fringe benefits	42,092	43,697
Outside services	129,541	168,686
Operational supplies and expenses	254,236	261,586
Travel	82,583	106,731
Traver	712,019	786,550
	712,017	700,330
Educational information/technology		
Salaries	1,127,960	1,027,627
Fringe benefits	203,281	173,805
Operational supplies and expenses	42,653	32,352
Service of equipment	211,051	211,443
Travel	45,526	62,167
Indirect research grant	(72,000)	(68,806)
	1,558,471	1,438,588
Library		
Salaries	1,324,114	1,218,052
Fringe benefits	256,902	214,772
Library acquisitions and services	1,130,162	1,020,100
Operational supplies and expenses	92,878	63,110
Travel	2,647	5,584
Indirect research grant	(104,000)	(99,387)
	2,702,703	2,422,231
Student services		
Salaries	1,721,399	1,463,734
Fringe benefits	282,709	221,940
Operational supplies and expenses	410,726	397,041
Scholarships, bursaries and prizes	1,960,526	1,673,925
Travel	297,006	246,783
	4,672,366	4,003,423
	-,-,-,-	.,:00,:20

(continued)

# ST. FRANCIS XAVIER UNIVERSITY Expenditure Year ended March 31, 2005

	2005	 2004
Administration and general		
Salaries	\$ 3,219,313	\$ 2,698,401
Fringe benefits	582,645	462,867
Operational supplies and expenses	712,465	730,167
Institutional dues, legal, audit and other	1,131,841	939,177
Interest - net (Schedule 8)	1,438,665	1,372,312
Travel	219,757	161,854
Indirect research grant	(104,000)	(114,677)
	7,200,686	6,250,101
Physical Plant		
Salaries	2,874,816	2,451,354
Fringe benefits	575,547	493,742
Operational supplies and expenses	1,052,026	1,069,023
Insurance	271,429	184,344
Utilities	1,471,255	1,532,710
Indirect research grant	(280,000)	(267,580)
	5,965,073	5,463,593
Non-space capital and alterations and renovations	732,949	732,949
Capital renewal	700,000	675,000
Information and technology funding	1,372,194	1,336,646
On-line learning centre	-	467,164
Pension adjustment	-	199,247
Surplus on ancillary enterprises (Schedule 5)	4,670,186	_
Capital expenditure - operating fund (Note 11)	(8,063,713)	(4,212,996)
	(588,384)	(801,990)
Total expenditure before interfund transfers	\$ 51,787,099	\$ 47,239,228
Total ordinary expenditure before interfund transfers	\$ 51,787,099	\$ 47,239,228
Interfund transfers (Note 12)	3,393,527	4,212,996
Total ordinary expenditure after interfund transfers	55,180,626	51,452,224
Less: Total ordinary revenue (Schedule 1)	55,320,386	51,625,481
Net surplus on ordinary revenue and expenditure	\$ 139,760	\$ 173,257

# ST. FRANCIS XAVIER UNIVERSITY **COADY INTERNATIONAL INSTITUTE**

# **Statement of Revenue and Expenditure** Year ended March 31, 2005

	2005	5 2004
Revenue		
C.I.D.A general	\$ 1,000,000	\$1,000,000
- special projects	464,229	1,862,817
General revenue	376,139	561,756
Endowments	94,978	82,047
Antigonish movement fund	7,210	9,811
Other grants and donations	422,662	428,097
	2,365,218	3,944,528
University contribution	200,000	
·	\$ 2,565,218	\$4,094,528
Expenditure		
Salaries	\$ 1,072,932	\$1,129,242
Fringe benefits	177,613	168,964
Travel - students	27,127	134,197
- staff	147,788	126,123
Operational supplies and expense	328,085	336,467
Library acquisitions	22,025	22,602
Room and board	206,810	129,245
Facilities and services	262,956	176,381
C.I.D.A special projects	319,882	1,871,307
	\$ 2,565,218	\$4,094,528

# ST. FRANCIS XAVIER UNIVERSITY EXTENSION DEPARTMENT

# **Statement of Revenue and Expenditure** Year ended March 31, 2005

	 2005	2004
Revenue		_
Antigonish Movement fund	\$ 7,211	\$ 9,811
Cape Breton endowment	86,950	82,758
Murphy endowment	70,387	61,164
Other grants and donations	254,469	224,547
	419,017	378,280
University contribution	307,652	289,781
	\$ 726,669	\$ 668,061
Expenditure		
Salaries	\$ 557,394	\$ 493,185
Fringe benefits	90,629	86,918
Outside services	13,287	9,759
Travel	16,796	26,272
Operational supplies and expense	48,563	51,927
	\$ 726,669	\$ 668,061

## ST. FRANCIS XAVIER UNIVERSITY **ANCILLARY ENTERPRISES**

# **Statement of Revenue and Expenditure** Year ended March 31, 2005

		2005	2004
Revenue			
Residence fees - students	\$	10,174,053	\$10,234,052
- others		3,375,749	3,262,025
Bookstore sales		2,778,696	2,809,111
Other ancillary services		230,062	289,196
Business development (Schedule 6)		1,121,553	1,164,720
	\$	17,680,113	\$17,759,104
Expenditure			
Food service expenses	\$	5,781,170	\$ 5,643,976
Physical plant expenses		3,861,085	3,806,270
Bookstore expenses		2,465,476	2,560,757
Administrative expenses		967,169	859,694
Business development (Schedule 6)		1,290,659	1,236,322
		14,365,559	14,107,019
Surplus before debt repayments/provisions		3,314,554	3,652,085
Less: Debt repayments		(2,247,466)	(2,186,002)
Less: Interest prepayment - corpfinance		(4,670,186)	-
Less: Provision for ancillary improvements		(1,067,088)	(1,466,083)
Plus: Capital expenditure – ancillary (Note 11)		6,151,828	1,837,051
Surplus before interfund transfers	\$	1,481,642	\$ 1,837,051
Surplus before interfund transfers	\$	1,481,642	\$ 1,837,051
Less: Interfund transfers (Note 13)	*	(6,151,828)	(1,837,051)
Surplus (deficit)	\$	(4,670,186)	\$ -

# ST. FRANCIS XAVIER UNIVERSITY **BUSINESS DEVELOPMENT**

# **Revenue and Expenditure** Year ended March 31, 2005

	2005	2004
Revenue		
Ice rentals	\$ 175,451	\$ 196,450
Meeting room rentals	115,975	23,701
Food and beverage	27,101	35,824
Fitness and recreation association	538,865	569,713
Sponsorships	17,567	53,505
St. F.X. University	154,318	150,000
Miscellaneous	554	1,015
Special events	91,722	134,512
Total Revenue	\$ 1,121,553	\$ 1,164,720
Expenditure		
Salaries	\$ 710,629	\$ 689,926
Fringe benefits	124,333	125,281
Utilities	268,046	249,055
Repairs and maintenance	56,597	57,684
Insurance	14,000	12,000
Marketing	16,963	1,978
Other expenditures	71,199	72,420
Administrative expenses	28,892	27,978
Total expenditures	\$ 1,290,659	\$ 1,236,322
Net deficit	\$ (169,106)	\$ (71,602)

# ST. FRANCIS XAVIER UNIVERSITY DEVELOPMENT PROGRAM (Note 7)

# **Statement of Fund Receipts and Disposition**

Year ended March 31, 2005

	 2005	2004
Cash receipts	\$ 6,000,704	\$ 5,788,701
Allocated to		
Endowments	893,245	1,282,616
Capital fund - Physical services project	1,737	4,772
- Science hall	1,922,386	1,813,823
- Millennium centre	668,572	799,796
- School of Business	22,073	-
- Global connection centre	305,903	165,863
- Other	125	173,640
- Morrison hall	-	25
Specific operating accounts	2,560,751	1,659,789
	6,374,792	5,900,324
Decrease in campaign fund capital	(374,088)	(111,623)
Development program capital, beginning of year	685,816	797,439
Development program capital, end of year	\$ 311,728	\$ 685,816

# ST. FRANCIS XAVIER UNIVERSITY

# Interest Expense Year ended March 31, 2005

	2005	2004
Interest expense		
Interest and bank charges	\$ 1,570,980	\$ 1,444,025
Interest on food service upgrade	-	21,227
Other	-	1,814
	1,570,980	1,467,066
Interest recoveries University bookstore	19,000	18,500
•	· · · · · · · · · · · · · · · · · · ·	•
Lane hall	8,816	9,224
Residence improvements	23,390	56,471
Other	81,109	10,559
	132,315	94,754
Interest expense - net	\$ 1,438,665	\$ 1,372,312