

Consolidated Budget and Supporting Schedules

2025-2026



2025-26 OPERATING BUDGET

St. Francis Xavier University

Attached is version 4 of the draft budget detail for fiscal 2025-26. The budget shows a deficit of (\$1,966,000) on a consolidated basis made up of a \$1,217,000 surplus in general operations, a surplus of \$3,517,000 in Ancillary Services and a deficit in the capital fund of (\$6,700,000). This is an \$8.713m improvement from version 1 which showed a consolidated budget deficit of (\$10,679,000).

This draft budget does not include any new spend and does include the elimination of some positions. The MOU with the Province of Nova Scotia for the Government Grant was just received and is being reviewed. It is a 2-year MOU and confirms the Government Grant increase as well as stipulations around tuition increases. A review of endowments is continuing to take place in order to maximize the use of endowment funding to cover unfunded scholarship expenses as well as reviewing options for opportunities to cover operational expenses.

Key Budget Assumptions:

The new MOU with the Province of Nova Scotia has been received and is being reviewed. It is for two years, expiring at the end of March, 2027. Budget assumptions have been updated to include the stipulations in the new MOU. There was no consultation between the Government and the University Presidents about what this MOU would include. The key budget assumptions are as follows.

- 1. Government Operating Grant 2% Increase
- 2. Assumption that Provincial Nursing funding will remain at \$4.048m
- 3. Enrolment The assumption is that enrollment will remain flat.
- 4. Student Fees
 - a. No increase in tuition for undergraduate NS students. Undergraduate, out of province tuition increase of 2%; post-graduate programs will increase 3%. Other fees increasing 3%.
 - b. International tuition increase of 2%
 - c. Ancillary Fees Room rentals increasing 2.81% on average; modifying meal plan options available
- 5. Salaries –All collective agreements that expired this year have been settled and the new collective agreements have been updated in the budget along with estimates for non-union/professional employees.
- 6. Executive Salaries will be frozen and professional support staff will receive a 2% COLA.
- 7. Residence Occupancy There are 1,786 beds on campus (including FX Hall). Occupancy is being budgeted at 1,660 which is 93% of the total beds on campus.
- 8. Food Service Traditional meal plans are being budgeted at 1,220.

Revenue:

• Deferred maintenance funds received from the Province will be used again in 2025-26 to offset repairs and maintenance on campus.

- Increase in the Indirect Research Grant from the Federal Government has been reflected in the budget.
- Full-time enrollment is budgeted to remain flat based on actual 2024-25 enrollment. 2024-25 enrollment was down versus budget enrollment targets were not met.
- Part-time Enrollment is expected to decrease versus last year's budget due to the decline in the distance nursing program which most of the enrollment came from internationally trained nurses in Ontario (Ontario now offers their own program).
- Summer school and intersession are expected to be up versus last year's budget based on current year actuals.
- StFX Online is expected to be up. They developed modules for the NSHA to use to transition internationally trained nurses to the work force. There are several cohorts that will be taking these modules in the upcoming year.
- Scholarship & Bursary revenue is up as a result of the review being conducted to maximize the use of endowment revenue.
- Chairs of Study increase in revenue to offset the increase in expense
- Athletic Donations, Gate and Endowments budgeting revised to reflect actual fundraising for athletic expenses (athletic awards)
- Comprehensive fundraising campaign and Advancement Endowment Funding increase based on annual calculation.

Expenses:

Academic:

Academic expenses are budgeted at \$67,166,000, which is a 3.28% increase over the 2024-25 budget. This is due in part to step and cost of living increases, new Tenure Track and LTA positions, a new Finance position in the AVP office and an increase in spending in the funded Chairs of study.

- Instruction & Non-sponsored Research
 - Faculty of Arts includes annual cost of living and step increases as well as part time positions being moved to Arts from Instruction Other.
 - Faculty of Science includes annual increases netted with increased funded positions in Earth Sciences and the retirement of 4 faculty. (Biology, Chemistry, Engineering and Math)
 - School of Business annual increases and a new Marketing tenure track position.
 - Faculty of Education annual increases and a new tenure track and LTA position.
 - Continuing Education- less uptake in the Distance Nursing so the program costs are lower (mainly salaries).
 - Employee future benefits expected to increase as a result of more early retirements.
 - Instruction Other Lower due to reallocation of part time and cluster higher positions.
- Funded Activities (all have off-setting revenue)
 - Chairs of Study Increase in spending in Veronica, James, Leger, Mila Mulroney and Mental Health and Addictions Chairs.
 - Mulroney Institute increase in salaries and visitors and speakers.

- McKenna Center increase in salaries and visitors and speakers
- Academic Non-instruction
 - o AVP office has a new Manager, Academic Finance position
 - o Recruitment New manager position offset by decrease in promotions expense.
 - International Recruitment budget for two recruiter positions moved to Recruitment to fund new manger position as well as a decrease in travel and international orientation expenses.
 - Registrar position moved to Registrar's office from Admissions, and increase in software costs
 - o Admissions Position moved to the Registrar's Office.
 - Academic Advising Increase in Assistant VP salary offset by one less position in Academic Advising.

Student Services:

Student Services budget is \$14,647,000, an increase of 4.34% over last year's budget. Contributing factors include:

- Administration lower as a result of budget being allocated to Student Support Services.
- Student Support Services is higher as a result of a new sexual violence support position recommended through the Watershed report, increased salary expense for Flourish at X (open more hours to service students), Indigenous therapist now in the budget and new accessibility resource (funded). Also includes salary increases as a result of job evaluation budget allocated from Administration to cover the cost.
- Athletics Salary increases, uniform purchases, two trips to NFLD (Basketball and Soccer) netted
 with a reduction to exhibition travel (must be fully funded to occur) and a reduction in overall
 expenses.
- Athletic Financial Awards increased to reflect actual cost (offsetting revenue now reflected in the budget).

Advancement:

Advancement budget is \$4,423,000, a decrease of 2.12% compared to last year's budget. Contributing factors include:

- Alumni budget reduced for alumni news (reviewing current delivery method mail versus online) and reduced homecoming expenses.
- Communications will not hire for a new position that was in the budget last year but not filled. Removed contingency budget held for crisis communications.
- Development As the fundraising campaign is ramping up, the Director salary, promotion expense and publication expense budgets have moved to the Comprehensive Fundraising Campaign account which is fully funded by the endowment.

Facilities Management:

Facilities Management budget is \$11,475,000, a decrease of 5.07% compared to last year. Contributing factors include:

- Central Heating Plant increased salaries based on current year actuals (had vacancies in the past due to retirements that were filled with casuals. Now have a full compliment of staff
- Cleaning decrease in salaries as a result of a detailed review to more accurately reflect costs.
- Utilities fuel cost is expected to be down as a result of improvements to equipment on campus (chemical mixture improvements so less repairs on condensate/steam line runs more

efficiently; increased efficiencies in the burners in the boiler-updated programming that runs burners)

FM allocation – facilities management costs are lower so the allocation is less.

IT Services:

IT Services budget is \$5,813,000, an increase of 1.18% compared to last year. Contributing factors include:

- Infrastructure is down as a result of a delay in hiring a budgeted position.
- MIS is up due to an increase in contract costs.
- IT Services is up as a result of an increase in software costs which includes and increase in license costs due to the switch to Microsoft Teams.

Administration and General:

Administration and General budget is \$5,622,000, a decrease of 4.26%. Contributing factors include:

- President's office is down as a result of a vacancy in a permanent position not being filled on a full-time basis and a reduction in travel expenses.
- Finance is down as a result of a vacancy in a permanent position not being filled.
- Risk Management is down as a result of a vacancy in a permanent part-time position not being filled
- Institutional Dues, Legal, Audit and Other is down due to the reduction in the cost of bad debt
 and collections of student accounts. Over the last several years, there has been substantial
 improvement in collections which is being reflected in the budget. As well, the annual fee for
 Maple League has been reduced.

Restricted and Non-discretionary:

Restricted and non-discretionary expense budget is \$2,140,000, an 8.9% decrease from last year's budget.

- The Digital Initiatives budget has been reduced as a result of certain expenditures being budgeted in other departments (i.e. data analyst for new recruitment system being paid under recruitment).
- Insurance expense is up as result of increased premiums.

Ancillary:

- There are a total of 1,786 beds available in the residences. Occupancy is budgeted to be 93% of this or 1,660 rooms (1,627 in 2024/25). The average price increase is 2.8%.
- Residence interest on debt is higher. There was a budget error in last year's number.
- Foodservice estimate for the upcoming year is 1,220 traditional meal plans (1,175 in 2024/25). The meal plan offerings were reviewed and revised to better serve the students in the upcoming year. There is an annual cost increase that has been budgeted. The net contribution to ancillary has been increased to reflect expectations for the upcoming year.
- Campus store is budgeted to be down due to the decrease in overall sales.
- The Keating Centre and Fitness Centre are expected to continue to grow with the Fitness Centre being open for the full year.
- Conference services reallocation of Media Services expenses from Other Ancillary

• Allocation of FM costs is down as a result of overall FM expenses being down. Insurance allocation is up as a result of increased premium costs.

Capital

A small capital budget is included in this approval. The two components include:

Information Technology (IT) - \$900,000: Includes, networks switches, access points for wifi, server upgrades, classroom technology upgrades and computer replacements.

Facilities - \$500,000: Includes electronic fleet vehicles (2), residence furniture replacement and capital betterments.

The remaining expenditures on Saputo (deficiencies), cost associated with Victor P Dahdaleh Hall and projects funded with the Provincial Deferred Maintenance are not included in this budget.

		Actual FY 23/24		Budget FY 24/25		Projections As at Dec/24		Budget FY 25/26		ompared to Budget FY 24/25	P	ompared to Projections FY 24/25
GOVERNMENT GRANTS	- ' <u>-</u>	_								_		
Provincial Grant - Operations	\$	35,704,127	\$	36,413,000	\$	36,413,000	\$	37,135,000	\$	722,000	\$	722,000
Provincial Grant - Deferred Maintenance		-		1,000,000		1,000,000		1,000,000		-		-
Provincial Grant - Nursing		3,807,600		4,048,000		4,048,000		4,048,000		-		-
Federal Grant - Indirect Research		890,570		890,000		1,020,000		1,020,000		130,000		-
	\$	40,402,297	\$	42,351,000	\$	42,481,000	\$	43,203,000	\$	852,000	\$	722,000
TUITION & FEES												
Full-time Credit courses and NS Tuition Bursary	\$	40,132,738	\$	42,644,000	\$	41,110,000	\$	41,662,000	\$	(982,000)	\$	552,000
Part-time Credit courses		5,182,647		5,482,000		4,874,000		5,114,000		(368,000)		240,000
Summer School & Intersession Credit courses		3,390,676		3,277,000		3,523,000		3,682,000		405,000		159,000
Continuing Ed & Training & Development		64,737		400,000		420,000		793,000		393,000		373,000
Information & Technology fee		2,121,241		2,173,000		2,215,000		2,271,000		98,000		56,000
Recreational Fee		257,609		268,000		265,000		273,000		5,000		8,000
Facilities Renewal Fee		1,028,961		1,051,000		1,070,000		1,097,000		46,000		27,000
Other fees		856,227		705,000		768,000		715,000		10,000		(53,000)
	\$	53,034,836	\$	56,000,000	\$	54,245,000	\$	55,607,000	\$	(393,000)	\$	1,362,000
ENDOWMENT & OTHER												
Scholarship & Bursary Funding	\$	4,091,429	\$	3,545,000	\$	4,092,000	\$	4,500,000	\$	955,000	\$	408,000
Special Purpose Endowments		224,250		1,039,000		1,052,000		833,000		(206,000)		(219,000)
Chairs of Study		816,929		840,000		1,268,000		1,373,000		533,000		105,000
Deveau Centre for Indigenous Governance		-		300,000		158,000		300,000		-		142,000
Mulroney Institute		163,646		240,000		265,000		283,000		43,000		18,000
McKenna Centre		92,901		77,000		138,000		138,000		61,000		-
Athletic Donations, Gate and Endowments		933,606		790,000		1,010,000		1,001,000		211,000		(9,000)
Comprehensive Fundraising Campaign		604,719		1,031,000		919,000		1,360,000		329,000		441,000
Advancement Endowment Funding		1,452,000		1,300,000		1,650,000		1,700,000		400,000		50,000
Other		5,154,850		1,545,000		3,407,000		1,605,000		60,000		(1,802,000)
Centre for Black Student Success		-		250,000		150,000		300,000		50,000		150,000
Insurance Recovery		1,960,067		-		-		-		-		-
Annual Giving		65,742		300,000		3,000,000		300,000				(2,700,000)
	\$	15,560,139	\$	11,257,000	\$	17,109,000	\$	13,693,000	\$	2,436,000	\$	(3,416,000)
TOTAL OPERATING REVENUE	Ġ	108,997,272	Ś	109,608,000	\$	113,835,000	\$	112,503,000	Ś	2,895,000	Ś	(1,332,000)
TOTAL OF LIMITING REVENUE)	100,937,272	ب	109,000,000	Ş	113,633,000	ې	112,303,000	<u> </u>	2,893,000	٦	-1.22%

	Actual FY 23/24		Budget FY 24/25		Projections As at Dec/24	Budget FY 25/26	ompared to Budget FY 24/25	P	ompared to Projections FY 24/25
ACADEMIC:									
INSTRUCTION & NON-SPONSORED RESEARCH									
Faculty of Arts	\$	16,248,069	\$ 16,221,000	\$	17,006,000	\$ 17,048,000	\$ 827,000	\$	42,000
Faculty of Science		19,556,593	19,729,000		19,405,000	19,782,000	53,000		377,000
School of Business		4,563,007	4,729,000		4,848,000	5,107,000	378,000		259,000
Faculty of Education		4,699,858	4,970,000		5,016,000	5,487,000	517,000		471,000
Continuing Education		3,846,035	4,398,000		3,906,000	4,135,000	(263,000)		229,000
Research & Faculty Development		1,250,701	1,354,000		1,356,000	1,456,000	102,000		100,000
Employee Future Benefits		468,818	689,000		1,000,000	840,000	151,000		(160,000)
Instruction Other		127,175	822,000		286,000	286,000	 (536,000)		<u>-</u> _
	\$	50,760,256	\$ 52,912,000	\$	52,823,000	\$ 54,141,000	\$ 1,229,000	\$	1,318,000
FUNDED ACTIVITIES									
Chairs of Study	\$	816,929	\$ 840,000	\$	1,268,000	\$ 1,373,000	\$ 533,000	\$	105,000
Deveau Centre for Indigenous Governance		-	300,000		158,000	300,000	-		142,000
Mulroney Institute		163,646	240,000		265,000	283,000	43,000		18,000
McKenna Centre		92,901	 77,000		138,000	 138,000	 61,000		-
	\$	1,073,476	\$ 1,457,000	\$	1,829,000	\$ 2,094,000	\$ 637,000	\$	265,000
ACADEMIC NON-INSTRUCTION									
Academic Vice President Office	\$	877,892	\$ 904,000	\$	976,000	\$ 1,033,000	\$ 129,000	\$	57,000
Library		3,025,898	3,406,000		3,351,000	3,390,000	(16,000)		39,000
Recruitment		1,162,154	1,393,000		1,284,000	1,438,000	45,000		154,000
International Recruitment		765,040	1,154,000		952,000	961,000	(193,000)		9,000
Registrar		715,540	746,000		790,000	964,000	218,000		174,000
Research Services Group		672,749	657,000		666,000	725,000	68,000		59,000
Admissions		695,058	883,000		822,000	822,000	(61,000)		-
Academic Advising & Academic Affairs		579,498	570,000		591,000	608,000	38,000		17,000
Internationalization		115,621	-		-	-	-		-
Student Success Centre		307,362	326,000		366,000	339,000	13,000		(27,000)
Service Learning		412,176	394,000		429,000	414,000	20,000		(15,000)
Arts and Culture		254,457	234,000		243,000	237,000	 3,000		(6,000)
	\$	9,583,445	\$ 10,667,000	\$	10,470,000	\$ 10,931,000	\$ 264,000	\$	461,000
TOTAL ACADEMIC	\$	61,417,177	\$ 65,036,000	\$	65,122,000	\$ 67,166,000	\$ 2,130,000	\$	2,044,000
					-	-	3.28%		3.33%

	<u> </u>	Actual FY 23/24		Budget FY 24/25		Projections As at Dec/24		Budget FY 25/26		ompared to Budget FY 24/25	Compared to Projections FY 24/25	
STUDENT SERVICES:												
Administration (VP Office)	\$	446,572	\$	423,000	\$	423,000	\$	380,000	\$	(43,000)	\$	(43,000)
Student Support Services	Ţ	2,430,962	Ţ	2,838,000	Ą	2,888,000	Ţ	3,054,000	Y	216,000	Y	166,000
Centre for Black Student Success		2,430,302		250,000		150,000		300,000		50,000		150,000
Athletics		3,396,855		3,086,000		3,257,000		3,233,000		147,000		(24,000)
Athletics Playoffs		628,901		270,000		270,000		270,000		147,000		(24,000)
Athletic Financial Awards		912,802		700,000		895,000		896,000		196,000		1,000
Athletics Early Arrivals		128,820		115,000		123,000		110,000		(5,000)		(13,000)
Recreation		319,051		354,000		359,000		363,000		9,000		4,000
Welcome Week		211,443		113,000		130,000		120,000		7,000		(10,000)
Financial Aid Office		130,560		138,000		167,000		156,000		18,000		(11,000)
Scholarships and Bursaries		5,434,379		5,751,000		6,106,000		5,765,000		14,000		(341,000)
TOTAL STUDENT SERVICES	\$	14,040,345	\$	14,038,000	\$	14,768,000	\$	14,647,000	\$	609,000	\$	(121,000)
				, ,		, ,		, ,		4.34%		-0.86%
ADVANCEAGAIT												
ADVANCEMENT:	¢	447.053	۸.	264.000	4	202.000	<u>,</u>	205.000	.	24.000	,	2 000
Vice President Advancement Office	\$	417,952	\$	364,000	\$	383,000	\$	385,000	\$	21,000	\$	2,000
Alumni		642,884		715,000		663,000		647,000		(68,000)		(16,000)
Communications		1,292,972		1,404,000		1,343,000		1,284,000		(120,000)		(59,000)
Development		820,692		811,000		820,000		551,000		(260,000)		(269,000)
Comprehensive Fundraising Campaign		621,532		1,031,000		919,000		1,349,000		318,000		430,000
Convocation TOTAL ADVANCEMENT	-	174,043 3,970,075	ć	194,000	ċ	178,000	Ś	207,000	<u> </u>	13,000	\$	29,000
I O I AL ADVANCEIVIEN I	<u> </u>	3,370,075	\$	4,519,000	\$	4,306,000	Ş	4,423,000	Ą	(96,000) -2.12%	Ş	117,000 2.95%
										-2.12/0		2.93/0

	Actual FY 23/24		Budget FY 24/25		Projections As at Dec/24		Budget FY 25/26		 Compared to Budget FY 24/25	P	ompared to Projections FY 24/25
FACILITIES MANAGEMENT:											
Administration	\$	669,129	\$	650,000	\$	768,000	\$	715,000	\$ 65,000	\$	(53,000)
Mechanical and Electrical		1,837,008		1,773,000		1,736,000		1,722,000	(51,000)		(14,000)
Grounds & Transport		1,282,275		1,222,000		1,210,000		1,226,000	4,000		16,000
Buildings		1,080,096		1,034,000		986,000		999,000	(35,000)		13,000
Central Heating Plant		937,654		757,000		780,000		884,000	127,000		104,000
Safety & Security		1,307,039		1,281,000		1,336,000		1,314,000	33,000		(22,000)
Cleaning		4,116,135		4,529,000		4,462,000		4,197,000	(332,000)		(265,000)
Transfer to KMC		165,000		165,000		165,000		165,000	-		-
Pension Adjustment		(151,088)		96,000		96,000		-	(96,000)		(96,000)
Keating/Oland Facility Costs		1,168,490		1,233,000		1,259,000		1,264,000	31,000		5,000
Utilities		5,328,929		5,902,000		5,829,000		5,125,000	(777,000)		(704,000)
Energy Project Debt (Interest Only)		429,668		406,000		406,000		380,000	(26,000)		(26,000)
Repairs & Maintenance (Projects)		1,368,638		1,000,000		1,475,000		1,000,000	-		(475,000)
Furnishings & Equipment		24,456		40,000		40,000		40,000	-		-
FM Allocation of Charges to Ancillary		(7,458,353)		(8,000,000)		(7,994,000)		(7,556,000)	 444,000		438,000
TOTAL FACILITIES MANAGEMENT	\$	12,105,076	\$	12,088,000	\$	12,554,000	\$	11,475,000	\$ (613,000)	\$	(1,079,000)
									-5.07%		-8.91%

	_	Actual FY 23/24		Budget FY 24/25		Projections As at Dec/24		Budget FY 25/26		Compared to Budget FY 24/25		Compared to Projections FY 24/25
INFORMATION TECHNOLOGY:										_	·	
Desktop Support	\$	278,829	\$	278,000	\$	281,000	\$	276,000	Ś	(2,000)	\$	(5,000)
Infrastructure	Y	1,834,152	Ţ	2,140,000	Ţ	2,036,000	Ţ	2,046,000	Ţ	(94,000)	Ţ	10,000
MIS		874,397		988,000		964,000		1,031,000		43,000		67,000
Audio Visual		169,074		167,000		164,000		162,000		(5,000)		(2,000)
IT Services		803,411		823,000		889,000		926,000		103,000		37,000
IT Administration		448,729		522,000		530,000		535,000		13,000		5,000
Project Management		198,531		266,000		237,000		276,000		10,000		39,000
Transfer to Keating Millennium Centre		150,000		150,000		150,000		150,000		, <u>-</u>		, -
Tech Projects		171,692		411,000		411,000		411,000		-		-
TOTAL INFORMATION TECHNOLOGY	\$	4,928,815	\$	5,745,000	\$	5,662,000	\$	5,813,000	\$	68,000	\$	151,000
										1.18%		3.06%
ADMINISTRATION & GENERAL:												
President's Office	\$	836,451	\$	968,000	\$	942,000	\$	900,000	\$	(68,000)	\$	(42,000)
VP Finance Office		328,249		334,000		334,000		343,000		9,000		9,000
Finance Functions		1,755,627		1,816,000		1,738,000		1,747,000		(69,000)		9,000
Human Resources & Payroll		1,010,213		1,102,000		1,137,000		1,154,000		52,000		17,000
Risk Management		401,066		362,000		349,000		337,000		(25,000)		(12,000)
Post Office		118,787		125,000		128,000		131,000		6,000		3,000
Institutional Dues/Legal/Audit/Other		746,958		1,165,000		1,125,000		1,010,000		(155,000)		(115,000)
TOTAL ADMINISTRATION AND GENERAL	\$	5,197,351	\$	5,872,000	\$	5,753,000	\$	5,622,000	\$	(250,000)	\$	(131,000)
										-4.26%		-2.52%

	<u> </u>	Actual FY 23/24	Budget FY 24/25	Projections As at Dec/24	Budget FY 25/26	C	Compared to Budget FY 24/25		ompared to Projections FY 24/25
RESTRICTED & NON-DISCRETIONARY									
Bank Fees, Interest (Bank Line)	\$	486,147	\$ 480,000	\$ 500,000	\$ 450,000	\$	(30,000)	\$	(50,000)
Debt Payments (Interest Only)		426,289	489,000	506,000	452,000		(37,000)		(54,000)
Digital Initiatives		798,981	800,000	800,000	600,000		(200,000)		(200,000)
Other		433,144	-	200,000	-		-		(200,000)
Insurance		469,739	580,000	580,000	638,000		58,000		58,000
Insurance Claim		1,844,335	-	-	-				
TOTAL RESTRICTED/NON-DISCRETIONARY	\$	4,458,635	\$ 2,349,000	\$ 2,586,000	\$ 2,140,000	\$	(209,000)	\$	(446,000)
							-8.90%		-10.00%
TOTAL EXPENDITURES	\$	106,117,474	\$ 109,647,000	\$ 110,751,000	\$ 111,286,000	\$	1,639,000	\$	535,000
									0.50%
NET OPERATING SURPLUS (DEFICIT)	\$	2,879,798	\$ (39,000)	\$ 3,084,000	\$ 1,217,000	\$	1,256,000	\$	(1,867,000)
ANCILLARY SURPLUS (DEFICIT)	\$	1,164,994	\$ 2,247,000	\$ 1,290,000	\$ 3,517,000	\$	1,270,000	\$	2,227,000
CONSOLIDATED SURPLUS (DEFICIT)	\$	4,044,792	\$ 2,208,000	\$ 4,374,000	\$ 4,734,000	\$	2,526,000	\$	360,000
			_		_				
Net Capital Fund	\$	(6,265,518)	\$ (7,200,000)	\$ (7,000,000)	\$ (6,700,000)	\$	500,000	\$	300,000
Net Surplus (Deficit)	\$	(2,220,726)	\$ (4,992,000)	\$ (2,626,000)	\$ (1,966,000)	\$	3,026,000	\$	660,000
				•					

							C	ompared to	Co	ompared to	
		Actual		Budget	Projections	Budget		Budget	P	rojections	
ANCILLARY ENTERPRISES	FY 23/24			FY 24/25	As at Dec/24	FY 25/26		FY 24/25	FY 24/25		
REVENUE		_						_		_	
Residence Fees	\$	12,183,603	\$	13,468,000	\$ 13,229,000	\$ 14,012,000	\$	544,000	\$	783,000	
Food Service		10,096,695		10,717,000	10,276,000	10,931,000		214,000		655,000	
Campus Store		1,903,738		2,273,000	1,922,000	2,102,000		(171,000)		180,000	
Keating Centre		733,063		658,000	673,000	728,000		70,000		55,000	
Fitness and Recreation		482,278		826,000	821,000	876,000		50,000		55,000	
Conference Services		2,079,629		1,915,000	1,813,000	1,970,000		55,000		157,000	
Other Ancillary Services (Bus, Liquor Services)		526,868		600,000	551,000	617,000		17,000		66,000	
TOTAL REVENUE	\$	28,005,874	\$	30,457,000	\$ 29,285,000	\$ 31,236,000	\$	779,000	\$	1,951,000	
EXPENDITURES											
Residence Expenses	\$	1,801,156	\$	2,162,000	\$ 2,146,000	\$ 2,045,000	\$	(117,000)	\$	(101,000)	
Residence Debt Expense		2,357,030		1,969,000	2,224,000	2,022,000		53,000		(202,000)	
Food Service Expenses		9,484,687		9,736,000	9,319,000	9,658,000		(78,000)		339,000	
Campus Store Expenses		2,037,829		2,203,000	2,013,000	2,057,000		(146,000)		44,000	
Keating Centre		333,962		402,000	359,000	394,000		(8,000)		35,000	
Fitness and Recreation		276,500		543,000	610,000	556,000		13,000		(54,000)	
Conference Services		1,741,477		1,682,000	1,844,000	1,883,000		201,000		39,000	
Other Ancillary Services (Bus, Liquor Services)		580,799		623,000	560,000	624,000		1,000		64,000	
Director of Ancillary Office		428,959		470,000	464,000	462,000		(8,000)		(2,000)	
Allocation of FM Costs		7,458,353		8,000,000	7,994,000	7,556,000		(444,000)		(438,000)	
Allocation of Insurance		340,128		420,000	462,000	462,000		42,000			
TOTAL EXPENDITURES	\$	26,840,880	\$	28,210,000	\$ 27,995,000	\$ 27,719,000	\$	(491,000)	\$	(276,000)	
							·	_		_	
SURPLUS (DEFICIT)	\$	1,164,994	\$	2,247,000	\$ 1,290,000	\$ 3,517,000	\$	1,270,000	\$	2,227,000	

						C	Compared to	C	ompared to
	Actual		Budget	Projections	Budget		Budget	F	Projections
ANCILLARY ENTERPRISES	FY 23/24		FY 24/25	As at Dec/24	FY 25/26		FY 24/25		FY 24/25
		_							
Contribution to Fixed Costs:									
Residence	\$ 8,025,4	L7	\$ 9,337,000	\$ 8,859,000	\$ 9,945,000	\$	608,000	\$	1,086,000
Foodservice	612,00	08	981,000	957,000	1,273,000		292,000		316,000
Campus Store	(134,09	91)	70,000	(91,000)	45,000		(25,000)		136,000
KMC	399,10)1	256,000	314,000	334,000		78,000		20,000
Fit & Rec	205,7	78	283,000	211,000	320,000		37,000		109,000
Conference Ser	338,1	52	233,000	(31,000)	87,000		(146,000)		118,000
Other Ancillary	(53,93	31)	(23,000)	(9,000)	(7,000)		16,000		2,000
Total Contribution	\$ 9,392,43	34	\$ 11,137,000	\$ 10,210,000	\$ 11,997,000	\$	860,000	\$	1,787,000
FM Costs (Allocation)	\$ 7,458,3	53	\$ 8,000,000	\$ 7,994,000	\$ 7,556,000	\$	(444,000)	\$	(438,000)
Insurance Cost (Allocation)	340,12	28	420,000	462,000	462,000		42,000		-
Director of Ancillary	428,9	59	470,000	464,000	462,000		(8,000)		(2,000)
Total	\$ 8,227,4	10	\$ 8,890,000	\$ 8,920,000	\$ 8,480,000	\$	(410,000)	\$	(440,000)
Net Surplus	\$ 1,164,99	94	\$ 2,247,000	\$ 1,290,000	\$ 3,517,000	\$	1,270,000	\$	2,227,000